



## WHAT'S YOUR LEADERSHIP STYLE? – FOUR FRAMEWORK APPROACH

This questionnaire asks you to describe your leadership style. For each item, give the number “4” to the phrase that best describes you, “3” to the item that is next best, and on down to “1” for the item that is least like you.

1. My strongest skills are:
  - a. Analytic skills
  - b. Interpersonal skills
  - c. Political skills
  - d. Flair for drama
2. The best way to describe me is:
  - a. Technical expert
  - b. Good listener
  - c. Skilled negotiator
  - d. Inspirational leader
3. What has helped me the most to be successful is my ability to:
  - a. Make good decisions
  - b. Coach and develop people
  - c. Build strong alliances and a power base
  - d. Inspire and excite others
4. What people are most likely to notice about me is my:
  - a. Attention to detail
  - b. Concern for people
  - c. Ability to succeed
  - d. Charisma
5. My most important leadership trait is:
  - a. Clear, logical thinking
  - b. Caring and support for others
  - c. Toughness and aggressiveness
  - d. Imagination and creativity
6. I am best described as:
  - a. An analyst
  - b. A humanist
  - c. A politician
  - d. A visionary